

Certificate of Course Completion

Tomasz Pankowski

has successfully achieved student level credential for completing the Engaging Stakeholders for Success course.

The student was able to proficiently:

- Explain the business value of discovering stakeholder needs.*
- Identify the role of trust in successful stakeholder process.*
- Identify methods for discerning stakeholders for a given project.*
- Determine how to prioritize stakeholders using a Power Interest Grid.*
- Evaluate appropriate listening and interviewing techniques for successful stakeholder interactions.*



Scan to Verify

Lynn Bloomer

Lynn Bloomer
Director, Cisco Networking Academy